



# Executive Training Course Catalogue

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# DIPLOMATIC SKILL COURSES





# Advanced Political and News Analysis

Course Code: ETD-SKILL01

## Course Description

This course introduces participants to the logic and methods of research in political science. The first part of the course focuses on why hypotheses/arguments/claims to knowledge should be scrutinised with empirical (observable) evidence. The second part of the course focuses on “how” we can study political questions. The structure of the course moves from the abstract world of theory to empirical investigation of the world around us. The participants will begin to learn about some of the methods by which political scientists come to regard some propositions as “true” and others as “false.” The participants will also begin to understand when and why you should have more confidence in certain claims of fact and not others, and why most propositions remain debated.

## Course Objectives

This course aims to:

- Understand common errors of reasoning and empirical inference that distort casual thinking.
- Understand the logic of scientific inquiry and the limits of scientific approaches to the study of political organization behaviour.
- Understand the criteria for causation as opposed to a coincidental or correlational relationship.
- Understand the importance of comparison as a basis for assessing arguments.
- Learn about approaches to answering empirical questions (research design) about the relationships among political phenomena.
- Learn about methods of observation and measurement of political phenomena.
- Gain a basic ability to make a judgment about the quality of research and evidence used to support or oppose arguments andhypotheses.

## Learning Outcomes

By the end of the course, participants will be able to:

- Explain the complexity of contemporary politics from the perspective of solid research design and empirical analysis.
- Apply a range of methodological approaches by which to analyze political issues.
- Generate, explain, and visualize descriptive statistics and basic inferential statistics for political phenomena.

- Apply conceptual and analytical tools to a political phenomenon at a higher level of study or in a professional working environment.
- Utilize a variety of research tools such as content analysis to assess news.

## Target Audience

This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.

## Prerequisites

Participants should complete the Introduction to Political Analysis course before enrolling in this course.



## Bilateral and Multilateral Diplomacy

Course Code: ETD-SKILL02

### Course Description

This course familiarizes participants with the basic principles of bilateral and multilateral diplomacy through interactive training sessions and simulation exercises. Participants learn through this course about the history of international relations and multilateral diplomacy, the key tenets of bilateral and multilateral negotiation, the elaboration of multilateral conferences and treaties, as well as the key aspects involved in bilateral relations.

### Course Objectives

This course aims to:

- Explore the process of negotiations.
- Examine key elements in the planning and conduct of political negotiation.
- Consider the different dynamics of bilateral and multilateral negotiation.

### Learning Outcomes

By the end of the course, participants will be able to:

- Understand the process of informal and informal bilateral and multilateral negotiation.
- Understand the strategies of conflict management.
- Apply the principles of effective negotiation and mediation.

### Target Audience

This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.

### Prerequisites

None.

## Consular Diplomacy

Course Code: ETD-SKILL03

### Course Description

This course introduces participants to the practices of consular diplomacy, explain and provide examples of how consular diplomacy connects to related subjects, including outreach to a diaspora, migration, labour affairs, services to own citizens working abroad, and emergency management in delivering consular services, and finally, effectively organise and plan work at a consular post in a mission abroad.

### Course Objectives

This course aims to:

- Describe the international law basis of consular diplomacy and the elements of consular diplomacy in practice.
- Understand how consular diplomacy connects to outreach to a diaspora, migration, labour affairs, services to own citizens working abroad, and emergency management in delivering consular services.
- Understand how to effectively organise and plan work at a consular post in a mission abroad.

### Learning Outcomes

By the end of the course, participants will be able to:

- Recognise the importance of consular diplomacy.
- Understand the relevance to consular work of international law, especially the Vienna Convention on Consular Relations.
- Apply principles of teamwork to the Ministry's relationship with other competent authorities and civil society.

### Target Audience

This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.

### Prerequisites

None.

# Cultural Diplomacy

Course Code: ETD-SKILL04

## Course Description

This training course aims to illustrate to the participants the strategic importance of public and cultural diplomacy. This will be done by defining cultural diplomacy, and looking into concepts of soft power, and its historical accounts. The course also examines current practices in cultural diplomacy and identifies varied institutional arrangements in key countries. All whilst considering the role different actors play within cultural diplomacy, such as state and non-state actors, NGOs, and international organisations.

## Course Objectives

This course aims to:

- Introduce participants to concepts of public and cultural diplomacy.
- Describe the historical development of cultural diplomacy and the impact of technological and societal change on its practice.
- Describe the practice of cultural diplomacy in a multilateral environment.

## Learning Outcomes

By the end of the course, participants will be able to:

- Define and discuss the basic concepts of public and cultural diplomacy and how its practice is evolving.
- Explain the concept of soft power and how it pertains to cultural diplomacy.
- Explain the relationship between public diplomacy and cultural diplomacy.
- Explain the distinction between public diplomacy and related activities such as nation branding, propaganda, cultural relations, public relations and lobbying.
- Demonstrate knowledge of the skills and techniques required by public and cultural diplomacy practitioners vis-à-vis the media and other stakeholders.

## Target Audience

This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.

## Prerequisites

None.





<h2>Decision Making Methodology</h2>	
<div>Course Code: ETD-SKILL05</div>	
<div><h3>Course Description</h3><p>Decision-Making is the process of making the best choices by identifying a decision, collecting information, and evaluating alternative resolutions. It is essential to identify the strategies that help individuals make the right decisions and collectively reveal biases that influence the organisation’s outcomes. Decision-Making skills enable individuals to demonstrate their ability to choose the best option between two or more options. Our Decision-Making Skills training course aims to provide learners with an in-depth knowledge of taking important decisions using Decision-Making skills. After attending this training, participants will be able to become successful decision-makers.</p></div> <div><h3>Course Objectives</h3><p><b>This course aims to:</b></p><ul style="list-style-type: none"><li>• Define the decision-making process.</li><li>• Describe the anatomy of a decision.</li><li>• Explain the analytical process in decision-making.</li><li>• Recognize irrational factors and emotions that affect decision making.</li><li>• Know the rules for decision making.</li><li>• Explore decision types and their difference from outcomes.</li><li>• Evaluate decision making alternatives.</li><li>• Understand how to make decisions as a team.</li><li>• Overcome decision making traps.</li><li>• Review decisions as part of self-development.</li></ul></div> <div><h3>Learning Outcomes</h3><p><b>By the end of the course, participants will be able to:</b></p><ul style="list-style-type: none"><li>• Understand and evaluate the decision to be made and the potential outcomes.</li><li>• Classify the decision and what the important factors are.</li><li>• Follow a consistent, logical process for decision making that establishes the best decision every time.</li><li>• Structure their approach to making decisions.</li></ul></div>	<div><ul style="list-style-type: none"><li>• Evaluate options against set criteria and avoid typical decision-making traps.</li><li>• Make better decisions as a team.</li><li>• Follow-up on chosen decisions to review success and improve future decision making.</li><li>• Identify root causes, symptoms, and solutions for problems.</li><li>• Identify tools to improve analysis.</li><li>• Identify ways to effectively implement a decision.</li></ul></div> <div><h3>Target Audience</h3><p>This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.</p></div> <div><h3>Prerequisites</h3><p>Participants should complete the Advanced Political Analysis course before enrolling in this course.</p></div>
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<div> <div> Digital Diplomacy - Data and AI in Foreign policy </div> </div>	
<div> <div> Course Code: ETD-SKILL06 </div> </div>	
<div> <div> <div> Course Description </div> <div> Diplomatic activities are being increasingly supported by digital tools, and the internet has played a key player in information sharing, communicating, negotiating, and soft power. In this course, the participant explores how artificial intelligence and big data can support diplomats in their daily tasks including but not limited to communicating, analyzing, networking, and negotiating. The course focuses on the challenges and opportunities of digital diplomacy while assessing the policy implications inherent in these processes. </div> </div> <div> <div> Course Objectives </div> <div> <p><b>This course aims to:</b></p> <ul style="list-style-type: none"> <li>• Familiarise participants with the current online communication patterns and the ways diplomacy adjusted to these changes.</li> <li>• Identify the current digital tools used for professional application.</li> <li>• Identify digital risks and discuss ways to ensure safe and reliable digital communication.</li> <li>• Identify ways digital platforms play a vital role in enhancing public diplomacy functions.</li> <li>• Understand the importance of big data and its role in diplomatic activities.</li> </ul> </div> <div> <div> Learning Outcomes </div> <div> <p><b>By the end of the course, participants will be able to:</b></p> <ul style="list-style-type: none"> <li>• Analyse the current and potential digital tools for diplomatic activities.</li> <li>• Analyse the security risks associated with digital tools used for diplomatic activities.</li> <li>• Understand the appropriate methods to use digital platforms in public diplomacy outreach.</li> <li>• Identify the appropriate methods for online negotiations and online diplomatic interactions and how to effectively organise it.</li> </ul> </div> </div> </div> </div>	<div> <div> <div> Target Audience </div> <div> This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy. </div> </div> <div> <div> Prerequisites </div> <div> None. </div> </div> </div>
<div> <div> <div>14</div> <div>Executive Training Course Catalogue</div> </div> </div>	<div> <div> <div>Executive Training Course Catalogue</div> <div>15</div> </div> </div>



<div data-bbox="106 79 711 132">Diplomatic Communications</div>	
<div data-bbox="106 172 640 252">Course Code: ETD-SKILL07</div>	
<div data-bbox="106 291 472 343">Course Description</div> <div data-bbox="106 352 1671 546"> <p>This course is designed for individuals interested in developing essential communication skills to become more persuasive and credible communicators within a variety of settings. Participants learn strategies, practical tools, and proven techniques to sway a group to your point of view and help them project a more polished and professional image. From one-on-ones to large groups, and from informal settings to formal presentations, participants will become a more confident communicator.</p> </div> <div data-bbox="106 596 451 649">Course Objectives</div> <div data-bbox="106 652 394 687"> <p>This course aims to:</p> </div> <div data-bbox="106 705 1671 1031"> <ul style="list-style-type: none"> <li>• Learn to influence and persuade others without formal authority, as well as increase your overall interpersonal and organizational effectiveness.</li> <li>• Develop communication strategies for different business situations and audiences.</li> <li>• Learn how to create a compelling structure for your messages that moves your audience to action.</li> <li>• Develop meaningful insights and convey recommendations more effectively.</li> <li>• Cultivate your personal leadership and communication style to connect authentically with your audience.</li> <li>• Practice how to deliver difficult messages and achieve desired results.</li> </ul> </div> <div data-bbox="106 1081 480 1134">Learning Outcomes</div> <div data-bbox="106 1137 864 1173"> <p>By the end of the course, participants will be able to:</p> </div> <div data-bbox="106 1190 1671 1508"> <ul style="list-style-type: none"> <li>• Gain effective delivery skills involving presence, vocal variety, body language, narratives and humor, and handling nerves.</li> <li>• Crafting clear and concise messages.</li> <li>• Understand and connect with your audience.</li> <li>• Effective handling of Q&amp;A sessions.</li> <li>• Understand persuasion strategies to gain buy-in and influence your audience.</li> <li>• Explore strategies for online communications, webinars, podcasts, Zoom platforms, etc.</li> </ul> </div>	<div data-bbox="1884 291 2194 343">Target Audience</div> <div data-bbox="1884 352 3449 432"> <p>This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.</p> </div> <div data-bbox="1884 481 2140 534">Prerequisites</div> <div data-bbox="1884 543 1970 578"> <p>None.</p> </div>
<div data-bbox="60 1658 533 1702">16 Executive Training Course Catalogue</div>	<div data-bbox="3019 1658 3495 1702">Executive Training Course Catalogue 17</div>

<div data-bbox="106 77 906 130" data-label="Section-Header"> <h2>Diplomatic Correspondence in Arabic</h2> </div>	
<div data-bbox="106 174 632 227" data-label="Text"> <p>Course Code: ETD-SKILL08</p> </div>	
<div data-bbox="106 292 472 336" data-label="Section-Header"> <h3>Course Description</h3> </div> <div data-bbox="106 354 1671 622" data-label="Text"> <p>This course covers the concepts and theories related to diplomatic writing and includes a discussion of communicating among states. Putting into written form important information and agreements necessary to foreign relations. Hence, a proper and accepted style of writing is needed. The course includes various types of diplomatic correspondence, such as formal and informal letters, protocol letters and notes, in addition to various kinds of reports. Explained the processes involved in their preparation, drafting and handling is included. Instructions are also given for each type of correspondence. A section on ceremonial correspondence (protocol) is included to familiarize those interested in the subject matter.</p> </div> <div data-bbox="106 668 451 712" data-label="Section-Header"> <h3>Course Objectives</h3> </div> <div data-bbox="106 721 394 756" data-label="Text"> <p>This course aims to:</p> </div> <div data-bbox="106 777 1671 1098" data-label="List-Group"> <ul style="list-style-type: none"> <li>• Develop effective writing in Arabic.</li> <li>• Prepare participants to use international relations terminology, in writing skills to explain diplomatic correspondence and diplomatic document types.</li> <li>• Prepare participants to use the analytical skills to communicate with MOFA through diplomatic reports.</li> <li>• Prepare participants to write clear and concise emails and letters.</li> <li>• Improve the skill of writing summary reports.</li> <li>• Prepare participants to communicate with other diplomats through letters of congratulations and condolences.</li> </ul> </div> <div data-bbox="106 1151 480 1195" data-label="Section-Header"> <h3>Learning Outcomes</h3> </div> <div data-bbox="106 1204 864 1240" data-label="Text"> <p>By the end of the course, participants will be able to:</p> </div> <div data-bbox="106 1261 1671 1532" data-label="List-Group"> <ul style="list-style-type: none"> <li>• Understand and apply writing skills.</li> <li>• Gain knowledge, skills, proficiency, and confidence to communicate in a diplomatic way.</li> <li>• Understand and know how to use the international relations terminology, in writing skills to explain diplomatic correspondence and diplomatic document types.</li> <li>• Understand how to use analytical skills to communicate with MOFA through diplomatic reports.</li> <li>• Use correct tools to communicate with other diplomats through letters of congratulations and condolences.</li> </ul> </div>	<div data-bbox="1884 292 2194 336" data-label="Section-Header"> <h3>Target Audience</h3> </div> <div data-bbox="1884 354 3449 428" data-label="Text"> <p>This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.</p> </div> <div data-bbox="1884 478 2140 522" data-label="Section-Header"> <h3>Prerequisites</h3> </div> <div data-bbox="1884 539 2702 575" data-label="Text"> <p>Participants must have a good level in the Arabic language.</p> </div>
<div data-bbox="74 1666 533 1693" data-label="Page-Footer"> <p>18 Executive Training Course Catalogue</p> </div>	<div data-bbox="3019 1666 3477 1693" data-label="Page-Footer"> <p>Executive Training Course Catalogue 19</p> </div>



<div>Diplomatic Negotiations</div>	
<div>Course Code: ETD-SKILL09</div>	
<div> <div>Course Description</div> <p>This course explores how modern diplomacy and negotiation can effectively address seemingly “intractable” international conflicts and overcome barriers to agreement in civil wars, interstate conflicts, and in trade and finance. The course covers the concepts and theories related to the practice of negotiations. The course includes a study of the underlying structure of negotiation, as well as the psychology behind negotiation-based judgment and decision-making. The course includes hands-on negotiation experience, with the goal of imparting comfort and confidence when using these tools in everyday life.</p> <hr/> <div>Course Objectives</div> <p><b>This course aims to:</b></p> <ul style="list-style-type: none"> <li>• Develop the ability to demonstrate a critical understanding of the nature and development of global diplomacy, drawing on a variety of relevant contributing disciplines in the broad field of International Studies.</li> <li>• Understand the underlying structure of negotiation, as well as the psychology behind negotiation-based judgment and decision-making.</li> <li>• An understanding of changes in diplomatic practices and procedures and the relationship of those changes to contemporary politics.</li> <li>• A sound grounding in both theoretical and empirical approaches to debates in diplomacy so that participants have been exposed to the skills needed to analyze global diplomacy.</li> <li>• Knowledge of issues in global diplomacy in historical and contemporary contexts.</li> <li>• Applying theory through hands-on negotiation experiences.</li> <li>• Evaluating the different negotiation strategies through case studies.</li> </ul> <hr/> <div>Learning Outcomes</div> <p><b>By the end of the course, participants will be able to:</b></p> <ul style="list-style-type: none"> <li>• Understand the different negotiation strategies and tactics.</li> <li>• Understand the application of various theoretical lenses for explaining bargaining outcomes.</li> <li>• Understand the application of various theoretical lenses for explaining bargaining strategies and processes.</li> <li>• Understand the differences between bilateral and multilateral negotiations.</li> <li>• Know the nature of bargaining “power” in international politics.</li> </ul> </div>	<div> <ul style="list-style-type: none"> <li>• Know basic game theoretic and rational choice accounts of negotiation.</li> <li>• Know the theory of conflict and conflict diplomacy.</li> <li>• Apply negotiation skills through negotiation simulations and case study analysis.</li> </ul> <hr/> <div>Target Audience</div> <p>This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.</p> <hr/> <div>Prerequisites</div> <p>None.</p> </div>
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# Diplomatic Protocol and Etiquette

Course Code: ETD-SKILL10

## Course Description

This course covers the concepts and theories related to diplomatic protocols and etiquette. It covers how to navigate high-profile encounters with style. This course introduces participants to the ceremonial aspect of protocol procedures, the behavior of etiquette, rules of courteousness in society, and respect for precedence. It also helps diplomats master the basics of etiquette and get a better understanding of multicultural manners.

## Course Objectives

This course aims to:

- Understand the diplomatic protocols and etiquette of meetings and introductions.
- Understand how handshakes are used effectively in diplomatic and international settings.
- Familiarize with the use of correct titles and forms of address in different contexts.
- Understand the process of preparing and hosting diplomatic events and meeting dignitaries.

## Learning Outcomes

By the end of the course, participants will be able to:

- Understand the universal Diplomatic principles of protocol, etiquette, courtesy, and manners.
- Navigate and manage interpersonal dynamics in important encounters.
- Prepare and host diplomat visits and formal occasions.
- Display appropriate international diplomatic etiquette.

## Target Audience

This course targets practicing diplomats, civil servants, government officials and students of diplomacy.

## Prerequisites

None.





<div>Economic Diplomacy</div>	
<div>Course Code: ETD-SKILL11</div>	
<div> <div>Course Description</div> <p>Economic diplomacy not only promotes the state’s prosperity but also, as occasion demands and opportunity permits, manipulates its foreign commercial and financial relations in support of its foreign policy. Accordingly, economic diplomacy is a major theme in the external relations of virtually all countries. At home, economic ministries, trade and investment promotion bodies, chambers of commerce, and of course foreign ministries, are all participants in economic work. Current trends include increasing collaboration between state and non-official agencies, and increased importance given to WTO issues, the negotiation of free trade and preferential trade agreements, and accords covering investments, double taxation avoidance, financial services and the like. Abroad, embassies, consulates, and trade offices handle economic diplomacy. The main focus is on promotion _ to attract foreign business, investments, technology and tourists. Economic diplomacy connects closely with political, public and other segments of diplomatic work.</p> <hr/> <div>Course Objectives</div> <p><b>This course aims to:</b></p> <ul style="list-style-type: none"> <li>• Describe how economic diplomacy has evolved, and how it plays a key role in international affairs connecting closely with domestic priorities and development objectives in states.</li> <li>• Explain the role played by different actors, states and non-states, in the development policies, and how a good diplomatic system works with all the key stakeholders.</li> <li>• Assess current trends in the framework conditions of international trade and other economic exchanges.</li> </ul> <hr/> <div>Learning Outcomes</div> <p><b>By the end of the course, participants will be able to:</b></p> <ul style="list-style-type: none"> <li>• Apply the learning to the running of a commercial or economic section, and to the manner in which commerce chambers of individual enterprises can work with the foreign ministry and with diplomatic missions in the commercial and economic arena.</li> <li>• Apply the learning to the promotion of exchanges of business delegations, and participation in trade exhibitions.</li> </ul> </div>	<div> <div>Target Audience</div> <p>This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.</p> <hr/> <div>Prerequisites</div> <p>None.</p> </div>

## Human Rights - contemporary issues

Course Code: ETD-SKILL12

### Course Description

This course provides participants with an understanding of contemporary human rights issues relevant to their line of work and backgrounds. The course supports participants in analysing contemporary and important human rights cases that have been brought forth to national judicial entities or regional human rights courts. Participants will also be using international law as an analytical tool and theories of human rights to further recognise the merits of the cases. The theme of the course will depend on the target audience and the learning objectives required, but could include topics such as, gender equality, human trafficking, sustainable environments, and much more.

### Course Objectives

**This course aims to:**

- Introduce participants with the status of a current human rights issue on an international and national level.
- Explore theoretical approaches to human rights, and how it led to practical practices and the creation of international norms.
- Introduce the participants to the different instruments used in the protection and promotion of human rights.

### Learning Outcomes

**By the end of the course, participants will be able to:**

- Describe the human rights protection mechanisms by state and non-state actors.
- Analyse state obligations under human rights treaties.
- Analyse the role of regional and national courts in setting human rights norms.
- Analyse state's obligations under international human rights law.
- Illustrate current human rights trends and analysing the status of these issues in relevant countries or regions.

### Target Audience

This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.

### Prerequisites

None.

## Humanitarian Diplomacy

Course Code: ETD-SKILL13

### Course Description

This course introduces participants to the practices of humanitarian diplomacy, explains the difference between humanitarian diplomacy and international humanitarian law, and provides examples of how humanitarian diplomacy works. The course also familiarises the participants with the importance of humanitarian diplomacy and different examples of how humanitarian diplomacy works through different scenarios and case studies.

### Course Objectives

**This course aims to:**

- Explain the concept of humanitarian diplomacy and provide examples of humanitarian diplomacy in action.
- List and categories the main actors in the field of humanitarian diplomacy and describe their roles.
- Analyse the role of advocacy and persuasion in humanitarian diplomacy.

### Learning Outcomes

**By the end of the course, participants will be able to:**

- Apply the principles of humanitarian diplomacy.
- Plan a persuasion humanitarian diplomacy campaign.
- Understand how to organise a humanitarian diplomacy alliance.

### Target Audience

This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.

### Prerequisites

None.



<div> <div>International Humanitarian Law</div> </div>	
<div> <div>Course Code: ETD-SKILL14</div> </div>	
<div> <div> <div>Course Description</div> <p>Situations of armed conflict and acute crisis affect the lives of millions of people globally. How does international law regulate the conduct of hostilities, and the protection of victims of conflict and acute crisis? What are the implications of developments like the so-called ‘war on terror’ and ‘migration crises on the effectiveness of international law? Are the existing legal frameworks fit for purpose in responding to the challenges posed by new technologies, such as automated weapons and cyber warfare? This course has been designed to answer all the above questions and to provide participants with the knowledge and skills to pursue or advance their careers in fields related to legal regimes applicable to armed conflict and acute crisis situations. Emphasis is placed on understanding the practical application of the law. It is intended to ensure a balance between theory and practice.</p> </div> <div> <div>Course Objectives</div> <p><b>This course aims to:</b></p> <ul style="list-style-type: none"> <li>• Know the basic questions relating to the law of armed conflict, or International Humanitarian Law (IHL).</li> <li>• Learn about the origins and sources of this body of law, as well as to which situations it applies. You will also learn how to distinguish international from non-international armed conflicts.</li> <li>• Find out more about the specific rules protecting civilians, detainees, the wounded and sick, as well as medical personnel.</li> <li>• Know the three key principles in IHL that regulate the conduct of hostilities: Distinction, proportionality and precautions.</li> <li>• Learn about ICRC’s role is in promoting respect for this body of law.</li> <li>• Learn how IHL is implemented, what happens when violations occur.</li> <li>• Illustrate how they limit the effects of armed conflict on the civilian population.</li> </ul> </div> <div> <div>Learning Outcomes</div> <p><b>By the end of the course, participants will be able to:</b></p> <ul style="list-style-type: none"> <li>• Undertake legal research at a high level of complexity.</li> <li>• Effectively structure and articulate written legal arguments.</li> <li>• Deploy advanced skills in statutory interpretation to resolve complex legal problems.</li> <li>• Analyse a complex factual scenario and identify the relevant legal issues.</li> </ul> </div> </div>	<div> <ul style="list-style-type: none"> <li>• Explore and debate some of the biggest contemporary challenges confronting the humanitarian sector today. This includes cutting-edge issues such as the legal challenges posed by new technologies and cyber warfare, as well as more traditional issues such as the protection of displaced persons during emergency situations.</li> <li>• Identify and evaluate relevant ethical and moral issues in legal situations.</li> </ul> <div> <div>Target Audience</div> <p>The course is designed for military personnel both legal advisers and operators, civilians active in the IHL field including those from international and non-government organisations and others with an interest in developing a greater understanding of the themes.</p> </div> <div> <div>Prerequisites</div> <p>None.</p> </div> </div>
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# International security and conflict resolution

Course Code: ETD-SKILL15

## Course Description

The world has witnessed a transformation of conflicts in the 21st century, as conflicts take many forms and are not restricted to direct violence. This has resulted in a plethora of challenges in development, security, and justice. Understanding the aims, tools, and challenges of these conflicts is crucial to make our own analysis in our increasingly interconnected world. This course answers questions related to conflict whilst exploring traditional and alternative techniques in conflict resolution with a narrow focus on activities which directly aim at resolving international conflicts through communication and mediation. The course will also explore existing conflict and conflict resolution theories, methods and practices relevant for the resolution of conflicts.

## Course Objectives

This course aims to:

- Understand the traditional and alternative techniques in conflict resolution with a narrow focus on activities that directly aim at resolving international conflicts through communication.
- Explore existing conflict and conflict resolution theories, methods and practices.

## Learning Outcomes

By the end of the course, participants will be able to:

- Understand the main drivers of conflict.
- Identify current international security threats.
- Understand the challenges states post conflict.
- Identify current methods of conflict resolution.
- Apply theories of conflict and conflict resolution to analyse relevant conflicts.

## Target Audience

This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.

## Prerequisites

None.



<div>Introduction to Diplomacy and International Relations</div>	
<div>Course Code: ETD-SKILL16</div>	
<div> <div>Course Description</div> <p>This course is designed to enable participants to understand the multi-dimensional process of policymaking in external relations, and the ways in which government interacts with other actors at home and abroad in the practice of modern diplomacy. The course explores the origins and development of diplomacy and addresses the rapidly changing international context of globalization. The course also covers elements of continuity and change, including the role and work of embassies, the central importance of effective public diplomacy, and the increasing prominence of multilateral institutions. Participants will also be able to develop core personal diplomatic skills. A key objective of the course is to assist participants in translating learning into the effective practice of diplomacy.</p> <div> <div>Course Objectives</div> <p><b>This course aims to:</b></p> <ul style="list-style-type: none"> <li>• Know about the history of diplomacy, 21st century diplomacy and public diplomacy.</li> <li>• Overview of diplomatic terms such as economic diplomacy, environmental diplomacy, and cultural diplomacy.</li> <li>• Know the new roles of Embassies and missions and the duties of the Ambassador.</li> <li>• Assess the role of new actors in the diplomatic field, specifically in public diplomacy.</li> <li>• Protocol elements and different diplomatic rankings.</li> <li>• Diplomatic duties.</li> <li>• Know different types of regional diplomatic gatherings, and the potential roles of these communities and opportunities.</li> </ul> <div> <div>Learning Outcomes</div> <p><b>By the end of the course, participants will be able to:</b></p> <ul style="list-style-type: none"> <li>• Describe the changing face of international diplomacy.</li> <li>• Understand the new roles of embassies, missions, and the duties of the Ambassador.</li> <li>• Describe and analyse the changes in the ways countries deal with each other, including the changing role of embassies.</li> <li>• Assess the role of new actors in the diplomatic field, specifically in public diplomacy.</li> </ul> </div> </div> </div>	<div> <div>Target Audience</div> <p>This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.</p> <div> <div>Prerequisites</div> <p>None.</p> </div> </div>
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# Introduction to Human Rights

Course Code: ETD-SKILL17

## Course Description

This course provides the participants with an understanding of key human rights concepts, the historical development of international human rights law, and human rights instruments used in promotion and protection. All of which are important tools of knowledge in the interconnected world of today. Giving participants the ability to critically analyse issues within the sphere of human rights.

## Course Objectives

This course aims to:

- Introduce the participants to the historical evolution of international human rights law.
- Explore theoretical approaches to human rights, and how it led to practical practices and the creation of international norms.
- Introduce the participants to the instruments used in the protection and promotion of human rights.

## Learning Outcomes

By the end of the course, participants will be able to:

- Describe human rights key principles and theories.
- Analyze state's obligations under international human rights law.
- Understand the role of state and non-state actors in the protection and promotion of human rights.

## Target Audience

This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.

## Prerequisites

None.

# International Law and International Organizations

Course Code: ETD-SKILL18

## Course Description

The course provides an overview of the legal thought on international organizations (IO's) as legal entities in a legal environment. It will discuss the process of creating international organizations and how law is used as a means of governance. This training course also seeks to introduce participants to the major theoretical and empirical aspects of the role of international organisations in international politics, their impact on the practice of international cooperation and conflict, their role in the maintenance of international peace and security, their role in the management of international economic relations, the promotion of international environmental standards, and related matters of concern to international society. It offers a comprehensive introduction to the theory and practice of international organisations, with particular reference to the role of key formal international organisations.

## Course Objectives

This course aims to:

- Understand the historical development of international organizations.
- Define the different types of international organizations and their respective roles.
- Highlight the role of international law and international organisations.
- Explore the objectives of specific key international organizations, their structure and influence on the international system.

## Learning Outcomes

By the end of the course, participants will be able to:

- Identify the role of international organizations in maintaining international peace and security.
- Evaluate the impact of international organizations on the practice international cooperation and conflict.
- Evaluate the efficiency of international organizations in achieving their objectives.

## Target Audience

This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.

## Prerequisites

None.

<div> <div>Introduction to International Relations Theories</div> </div>	
<div> <div>Course Code: ETD-SKILL19</div> </div>	
<div> <div> <div>Course Description</div> <div> <p>This course provides a comprehensive introduction to international relations, focusing in particular on its origins and historical evolution, its key concepts, major theoretical frameworks, main actors and institutions, the global architecture of power, and its dynamic nature in the process of globalisation. More specifically, the course introduces concepts of power, statecraft, diplomacy, foreign policy, political economy and international security, and examines the evolution of international relations in the 20th and 21st centuries. The course combines the study of concepts and theories with a range of enduring questions, including: Why bother with theory? How did a fragmented world become a global system of states? What factors most influence the foreign policy of states? Why is war a persistent feature of international relations? Can the state overcome the challenges to its authority from non-state actors? Is free trade the solution to global poverty? How does the natural environment influence international relations? Will the international system undergo a fundamental change in the future? What are the main global threats of the 21st century?</p> </div> </div> <div> <div>Course Objectives</div> <div> <p><b>This course aims to:</b></p> <ul style="list-style-type: none"> <li>• Learn comprehension of theories of international relations including realism, idealism, liberalism, neorealism, integrationism, interdependence, dependency, world system and regime.</li> <li>• Know the exact locations of major countries on a world map and explain what problems those countries are facing.</li> <li>• Develop an understanding of the causes and processes of modern international issues.</li> <li>• Differentiate the concept of internationalization from that of globalization.</li> <li>• Improve the skills of using extensive sources of information including the internet, government publications, professional journals, and newspapers.</li> </ul> </div> </div> <div> <div>Learning Outcomes</div> <div> <p><b>By the end of the course, participants will be able to:</b></p> <ul style="list-style-type: none"> <li>• Utilize an in-depth understanding of the significance of the leading theories, topics, and concerns of international relations.</li> <li>• Integrate knowledge from different subfields within international relations to form inventive approaches to security and developmental issues.</li> <li>• Explain critical thinking skills through research paper writing and discussion.</li> </ul> </div> </div> </div>	<div> <div> <div>Target Audience</div> <div> <p>This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.</p> </div> </div> <div> <div>Prerequisites</div> <div> <p>None.</p> </div> </div> </div>
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<div>Introduction to Political and News Analysis</div>	
<div>Course Code: ETD-SKILL20</div>	
<div> <div>Course Description</div> <p>The course provides the foundation for further study of Politics and International Relations, covering such areas as the philosophy of social science, scientific methods, theoretical and methodological debates and skills key to critical reading, writing and analysis. Substantive areas of coverage include debates over structure and agency, politics and policy, historical methods, qualitative and quantitative approaches to the study of politics and international relations, measurement, inference and interpretation, and the use of evidence in argumentation, narrative and language.</p> <hr/> <div>Course Objectives</div> <p><b>This course aims to:</b></p> <ul style="list-style-type: none"> <li>• Knowledge of the range of analytical and methodological approaches in Politics and International Studies.</li> <li>• Ability to critically evaluate and apply theories and methods in Politics and International Studies.</li> <li>• Knowledge of major conceptual and analytical debates in Politics and International Studies.</li> <li>• Ability to think critically, analyze texts and structure essays in the field of Politics and International Studies.</li> <li>• Ability to analyze aspects of politics and international studies from a variety of perspectives.</li> <li>• Ability to apply theories to case studies.</li> <li>• Ability to critically evaluate the relationship between knowledge, power and policy.</li> </ul> <hr/> <div>Learning Outcomes</div> <p><b>By the end of the course, participants will be able to:</b></p> <ul style="list-style-type: none"> <li>• Quickly assess situations in partner countries or countries important for their foreign policy.</li> <li>• Help them make informed strategic decisions about policy choices regarding these countries.</li> <li>• This course will provide knowledge of the range of analytical and methodological approaches in Politics.</li> <li>• Enable participants to think critically, analyse aspects of politics from a variety of perspectives, and critically evaluate the relationship between knowledge, power and policy.</li> </ul> </div>	<div> <div>Target Audience</div> <p>This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.</p> <hr/> <div>Prerequisites</div> <p>None.</p> </div>
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<div>Media Handling</div>	
<div>Course Code: ETD-SKILL21</div>	
<div> <div>Course Description</div> <p>The course includes a wide array of external communications, interfacing with different stakeholders such as the general public and/or the media, as well as presenting and explaining the official positions of the UAE and its national interests or representing the UAE in official events will become part of the diplomats’ day-to-day obligations. The course combines theory, real-world examples and practical exercises, including messaging, interview strategy and on-camera interviews, giving participants a comprehensive understanding of how to work with the media.</p> <div> <div>Course Objectives</div> <p><b>This course aims to:</b></p> <ul style="list-style-type: none"> <li>• Organize and deliver your message.</li> <li>• Prepare participants for handling tough questions.</li> <li>• Know the reporters’ tricks and traps.</li> <li>• Prepare participants for techniques for TV, radio, telephone and Zoom interviews.</li> <li>• Prepare participants for using social media.</li> </ul> </div> <div> <div>Learning Outcomes</div> <p><b>By the end of the course, participants will be able to:</b></p> <ul style="list-style-type: none"> <li>• Handle enquiries from media outlets.</li> <li>• handle tricky, hostile questions.</li> <li>• Manage journalists and news crews on your site.</li> <li>• Prepare the spokespeople for media interviews.</li> <li>• Craft key messages.</li> </ul> </div> </div>	<div> <div>Target Audience</div> <p>This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.</p> <div> <div>Prerequisites</div> <p>Participants should have public speaking skills before enrolling in the course.</p> </div> </div>
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<h2>Negotiation and Influence</h2>	
<div>Course Code: ETD-SKILL22</div>	
<div> <div>Course Description</div> <p>This course offers both theory and practice of bilateral and multilateral negotiation in international organisations and companies through cases and role-plays the process of preparation, procedures and evaluation. Negotiation styles and strategies are discussed, and attention is paid to cross-cultural negotiation and the influence of cultural factors. Moreover, the behaviour of successful negotiators will be analysed.</p> <hr/> <div>Course Objectives</div> <p><b>This course aims to:</b></p> <ul style="list-style-type: none"> <li>• Learn and practice helpful strategies and skills to become a successful negotiator in personal life and business transactions.</li> <li>• Learn how to complete a negotiation analysis to set you up for success.</li> <li>• Apply negotiation strategies and skills to a business deal.</li> <li>• Identify four key stages of negotiation.</li> <li>• Learn how to use power and psychological tools during negotiations.</li> </ul> <hr/> <div>Learning Outcomes</div> <p><b>By the end of the course, participants will be able to:</b></p> <ul style="list-style-type: none"> <li>• Recognise the phases involved in all negotiations.</li> <li>• Recognise the key interpersonal skills you will need at each phase.</li> <li>• Know how to prepare and plan before each phase.</li> <li>• Know your preferred negotiation style, and its strengths and weaknesses.</li> <li>• Understand how blockages and deadlocks happen, and what to do.</li> <li>• Know how influencing and persuasion skills contribute to a productive negotiation.</li> <li>• Better handle difficult people and conflict situations.</li> <li>• Work more effectively as part of a negotiating team.</li> </ul> </div>	<div> <div>Target Audience</div> <p>This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.</p> <hr/> <div>Prerequisites</div> <p>None.</p> </div>

Public Diplomacy	
Course Code: ETD-SKILL23	
<div>Course Description</div> <p>This course introduces the participants to the main aspects of public diplomacy, its importance and its tools. It also enhances their knowledge with the necessary tools and foundations to effectively steer the changing world of diplomacy.</p> <div>Course Objectives</div> <p><b>This course aims to:</b></p> <ul style="list-style-type: none"><li>• Define public diplomacy and its key features.</li><li>• Describe the tasks and methods of public diplomacy.</li><li>• Analyse different approaches to public diplomacy and identify the best tools and methods for different situations.</li></ul> <div>Learning Outcomes</div> <p><b>By the end of the course, participants will be able to:</b></p> <ul style="list-style-type: none"><li>• Understand the importance of public diplomacy and how it works.</li><li>• Apply the main public diplomacy strategies.</li><li>• Assess and evaluate the impact of public diplomacy programmes.</li></ul> <div>Target Audience</div> <p>This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.</p> <div>Prerequisites</div> <p>None.</p>	
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UAE History and Culture	
Course Code: ETD-SKILL24	
<div>Course Description</div> <p>This course covers the concepts and theories related to UAE History and Culture. It includes the political history of UAE society, foreign policy, and National interests. The course introduces the historical events from the arrival of the Portuguese to the Arabian Gulf in late 1500, the Dutch and then the British till 1971; and the evolution of the political institution in UAE before and after 1971. Particular attention will be given to the influence exerted by the British on the political and economic life of the Trucial States. The crucial period of the 1950s and 1960s will be examined in detail as changes that occurred during those years shaped what would become the federated United Arab Emirates in 1971. The course also covers the contemporary era.</p> <div>Course Objectives</div> <p><b>This course aims to:</b></p> <ul style="list-style-type: none"><li>• Introduce the participants to the political, and social history of the UAE from 1500 to 1971 and the present time.</li><li>• Enlighten participants with respect to the internal and external policy of the UAE government.</li><li>• Educate participants with the vision and leadership of the UAE’s Founding Father Sheikh Zayed bin Sultan Al Nahyan.</li></ul> <div>Learning Outcomes</div> <p><b>By the end of the course, participants will be able to:</b></p> <ul style="list-style-type: none"><li>• Highlight the geographic features of UAE and its role in defining the social and political characteristics of the society.</li><li>• Define the political institutions, internal policy, and foreign policy of UAE.</li><li>• Explore the role of the political leadership of the UAE in founding the state.</li></ul> <div>Target Audience</div> <p>This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.</p> <div>Prerequisites</div> <p>None.</p>	
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# Sustainable Development Goals

Course Code: ETD-SKILL25

## Course Description

The United Nations General assembly adopted the 2030 Agenda for Sustainable Development, along with a new set of goals collectively called the Sustainable Development Goals (SDGs). These goals aim to tackle issues of climate change, peace, and equality. This course looks into SDG implementation through financing, policy development, and the role of state and non-state actors. It will also highlight the challenges of designing and implementing such an agenda within national and international constraints.

## Course Objectives

This course aims to:

- Introduce the participants to the SDGs and their historical development.
- Highlight human impacts on climate and biodiversity as well as the potential consequences of failing to meet the goals of the SDGs.
- Examine the current status for implementation and identify how different actors are engaging in global efforts to achieve the goals.
- Introduce the concept of social sustainability.

## Learning Outcomes

By the end of the course, participants will be able to:

- Understand the importance of policy planning and the SDGs.
- Understand the role of leadership and the SDGs.
- Identify the drivers of change.

## Target Audience

This course is targeted for practicing diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.

## Prerequisites

None.

# International Political Economy

Course Code: ETD-SKILL26

## Course Description

The training course explores the intersection between politics and economics at the domestic and global levels. It starts by offering an overview of key macroeconomic concepts and principles that have shaped current economic debates in the region and beyond. Then, the course explores important economic trends that have shaped the 20<sup>th</sup> and 21<sup>st</sup> centuries such as trade, global investment mechanisms, economic globalization, and foreign direct investments.

## Course Objectives

This course aims to:

- Have a solid grasp of the fundamental concepts and ideas in macroeconomics and international political economy.
- Understand how economies and markets work.
- Understand the various global economic trends and challenges.
- Evaluate the opportunities, challenges and risks faced by the UAE economy.

## Learning Outcomes

By the end of the course, participants will be able to:

- Have a solid understanding of core macroeconomic concepts.
- Analyse key economic trends and policies and understand how macroeconomic policies are made.
- Discuss and evaluate important topics related to international economics \_\_including trade, foreign direct investment, protectionist policies, development, etc.
- Evaluate the implications of various economic policies in the context of small, open economies.

## Target Audience

This course is targeted for practicing diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.

## Prerequisites

None.



## Women in Diplomacy

Course Code: ETD-SKILL27

### Course Description

The session discusses gender equality in the field of diplomacy and foreign policy. After providing an overview of where we stand today, it also delves into important case studies of countries that were able to increase the representation of women within their ministries of foreign affairs throughout the years to try and come up with lessons learned. Challenges facing women's careers in diplomacy are also addressed.

### Course Objectives

This course aims to:

- Define and understand gender equality.
- Understanding why gender parity in diplomacy is important.
- Discuss key findings and arguments from different indices related to the representation of women in ministries of foreign affairs.
- Discuss the key challenges facing women diplomats and how to remedy them.
- Discuss important policies that could be implemented to increase the retention and promotion of women in diplomacy.

### Learning Outcomes

By the end of the course, participants will be able to:

- Understand important trends and data when it comes to the representation of women in diplomacy and foreign policy.
- Evaluate lessons learned from different ministries of foreign affairs as to how the retention and promotion of women diplomats can be done.
- Discuss key trends and challenges that are impacting the retention and promotion of women within ministries of foreign affairs.

### Target Audience

This course is targeted for practicing diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.

### Prerequisites

None.





<div>The Women, Peace and Security (WPS) Agenda</div>	
<div>Course Code: ETD-SKILL28</div>	
<div> <div>Course Description</div> <p>Following the adoption of United Nations (UN) Security Council Resolution 1325 (UNSC1325) on Women, Peace &amp; Security (WPS) in October 2000, the training course explores how advanced we are in the implementation of the resolution’s main directives. The session provides participants with a thorough overview of UNSC1325 requirements and surveys the advances that countries have made since the year 2000. It will also provide an evaluation of the challenges faced in the design and implementation of WPS National Action Plans (NAPs) and will take a closer look at how the WPS agenda is being addressed in the Middle East and North Africa (MENA) region.</p> <div> <div>Course Objectives</div> <p><b>This course aims to:</b></p> <ul style="list-style-type: none"> <li>• Understand the Women, Peace &amp; Security (WPS) agenda through an overview of the main resolutions and initiatives that have shaped it.</li> <li>• Evaluate the important trends in the adoption of National Action Plans (NAPs), the opportunities that NAPs can bring about to countries that draft them and the challenges around their effective implementation.</li> <li>• Take an in-depth view of the impact of the WPS agenda on the UN system, states and on the overall representation of women in the security and political sectors.</li> <li>• Understand the role of the UN and its various bodies in the implementation of the WPS agenda.</li> <li>• Address where the MENA region stands when it comes to various WPS indicators, the adoption and implementation of NAPs and the impact of conflict and instability on women.</li> </ul> <div> <div>Learning Outcomes</div> <p><b>By the end of the course, participants will be able to:</b></p> <ul style="list-style-type: none"> <li>• Understand the WPS agenda and its impacts on the representation of women in peacekeeping, politics and the security sector.</li> <li>• Evaluate the opportunities and challenges that implementing the WPS agenda bring to states.</li> <li>• Understand the importance and impact of NAPs in the implementation of the WPS agenda.</li> <li>• Contextualize the WPS agenda and understand regional trends, results, and rankings.</li> </ul> </div> </div> </div>	<div> <div>Target Audience</div> <p>This course is targeted for practicing diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.</p> <div> <div>Prerequisites</div> <p>None.</p> </div> </div>
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Climate Change Science and Negotiations	Foreign Policy
<div>Course Code: ETD-SKILL29</div> <div> <div>Course Description</div> <p>Climate change is one of the greatest challenges of the 21st century. In this course, participants can learn about the causes and potential impacts of climate change, the solutions to mitigate the effects of this global challenge, and how to apply these solutions in different national contexts. It also covers the basics of climate diplomacy and negotiations. The course adopts a participatory approach and includes presentations, group exercises, discussions and simulations focusing on the various topics related to climate change.</p> <div> <div>Course Objectives</div> <p><b>This course aims to:</b></p> <ul style="list-style-type: none"> <li>• enhance the participants’ understanding the causes and impacts of climate change.</li> <li>• explain climate change mitigation and adaptation.</li> <li>• unfold the history of the UNFCCC framework.</li> <li>• the Paris Agreement and future climate negotiations</li> </ul> </div> <div> <div>Learning Outcomes</div> <p><b>By the end of the course, participants will be able to:</b></p> <ul style="list-style-type: none"> <li>• the fundamentals of climate change science and the impacts of climate change</li> <li>• climate change mitigation, adaptation, and climate finance.</li> <li>• the history of the climate change policy framework and the UNFCCC process</li> <li>• challenges and opportunities for climate change action and expectation for future climate negotiations</li> <li>• the COP negotiation and get involved in a negotiation simulation.</li> </ul> </div> <div> <div>Target Audience</div> <p>Diplomats, government officials, policymakers, junior researchers and representatives of businesses and non-governmental organizations who are involved in climate action or climate change negotiations.</p> </div> <div> <div>Prerequisites</div> <p>None.</p> </div> </div>	<div>Course Code: ETD-SKILL30</div> <div> <div>Course Description</div> <p>The course is designed to help participants gain the fundamentals of foreign policy by introducing theoretical and empirical knowledge and developing critical skills in political and policy analysis. The training will provide them with a knowledge of how foreign policy is both constructed and implemented by interrogating key theories, concepts, processes, and practices. The participants will explore the range of factors that shape foreign policy, including history, culture, identity, power, ideology, geography, resources, and political systems. By the end of the training session, participants will be able to significantly demonstrate the links between theory, policy-making, and diplomatic practice in the contemporary international system.</p> <div> <div>Course Objectives</div> <p><b>This course aims to:</b></p> <ul style="list-style-type: none"> <li>• Explore the various instruments a state may use to pursue its foreign policy in a complex and challenging world order.</li> <li>• Understand the nature of foreign policy and the functions of diverse foreign policy institutions, structures, and agents.</li> <li>• Identify the foreign policy ideas, theories, and concepts that seek to explain the interface between states and the international system.</li> </ul> </div> <div> <div>Learning Outcomes</div> <p><b>By the end of the course, participants will be able to:</b></p> <ul style="list-style-type: none"> <li>• Identify the components of foreign policy.</li> <li>• Explain the various conceptions used in foreign policy analysis.</li> <li>• Identify the range of analytic levels or approaches that can be employed in foreign policy analysis.</li> <li>• Identify factors and their impact on foreign policy decision-making.</li> </ul> </div> <div> <div>Target Audience</div> <p>This course is targeted for practicing diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.</p> </div> <div> <div>Prerequisites</div> <p>None.</p> </div> </div>
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<div>International Protocol and Etiquette</div>	
<div>Course Code: ETD-SKILL31</div>	
<div> <div>Course Description</div> <p>The course is a comprehensive training of specialist instruction, guided exercises, and training that provides a thorough foundation of the basics of international protocol and etiquette. It covers the concepts and theories related to international protocols and etiquette and how to navigate high-profile encounters with style. This course introduces participants to the VIP visits, meetings, ceremonial aspects of protocol procedures, the behaviour of etiquette, rules of courteousness in society, and respect for precedence. It also helps participants master the basics of etiquette and get a better understanding of multicultural manners.</p> <hr/> <div>Course Objectives</div> <p><b>This course aims to:</b></p> <ul style="list-style-type: none"> <li>• Know the high standard of the protocol profession.</li> <li>• Gaining confidence in protocol-related knowledge, skills, and systems.</li> <li>• Understand how to design and manage protocol events.</li> </ul> <hr/> <div>Learning Outcomes</div> <p><b>By the end of the course, participants will be able to:</b></p> <ul style="list-style-type: none"> <li>• Identify the uses of precedence as a fundamental protocol tool.</li> <li>• Identify key elements between social and business seating.</li> <li>• Properly use Titles &amp; Forms of Address.</li> <li>• Apply flag precedence when displaying multiple flags.</li> <li>• Identify appropriate gift-giving practices.</li> <li>• Apply the elements of the Guest Experience Cycle.</li> <li>• Define legendary service and the methods of delivery.</li> <li>• Understand and feel confident using and applying dining etiquette principles.</li> <li>• Identify the two Portrait Competencies in which you most desire further development.</li> </ul> </div>	<div> <div>Target Audience</div> <p>This course is targeting practicing diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organization staff, and students of diplomacy.</p> <hr/> <div>Prerequisites</div> <p>None.</p> </div>



# INTERPERSONAL SKILL COURSES





<div>21<sup>st</sup> Century Leadership</div>	
<div>Course Code: ETI-SKILL01</div>	
<div> <div>Course Description</div> <p>In times of extreme change in the 21<sup>st</sup> century, leaders are required to navigate uncertainty at a very fast pace. A competent leader can help an organisation successfully pivot and survive in an environment fraught with risk. This course is designed to provide participants with an understanding of authentic and transformational leadership. It helps participants navigate business ethics and decision-making strategies. It teaches them to foster a commitment to change while navigating resistance through relevant influencing techniques and analysing teamwork, team diversity, and team conflict. It explains organisation culture and collaboration and models of coaching and mentoring.</p> <hr/> <div>Course Objectives</div> <p><b>This course aims to:</b></p> <ul style="list-style-type: none"> <li>• Equip leaders with the tools and expertise to survive, grow, and thrive in times of transformation.</li> <li>• Explore and develop their authentic leadership strengths.</li> <li>• Use the needed techniques and frameworks of decision-making.</li> <li>• Understand the importance of coaching and monitoring employees for competitive leadership.</li> </ul> <hr/> <div>Learning Outcomes</div> <p><b>By the end of the course, participants will be able to:</b></p> <ul style="list-style-type: none"> <li>• Learn how to develop strengths to lead effectively.</li> <li>• Explore transformation transactional model of leadership.</li> <li>• Identify the important influencing techniques for different change situations.</li> <li>• Know how to increase the team effectiveness through team working, team diversity, and team conflict.</li> <li>• Explore the importance of organization culture, drive change, and collaboration.</li> <li>• Learn how ethical steps can be used in decision-making.</li> <li>• Apply the principles of coaching and mentoring.</li> </ul> </div>	<div> <div>Target Audience</div> <p>This course is targeted the practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff, and students of diplomacy.</p> <hr/> <div>Prerequisites</div> <p>None.</p> </div>
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Emotional and Social Intelligence	Communication and Intercultural Awareness
<div>Course Code: ETI-SKILL02</div>	<div>Course Code: ETI-SKILL03</div>
<div>Course Description</div> <p>Emotional Intelligence is an important set of skills that helps individuals recognise and manage emotions, at the personal and collective levels. Emotional Intelligence is the key to having a positive impact on your team and organisation. It is foundational to developing people, teams, and cultures that can adapt and engage, no matter what challenges are encountered. Emotional intelligence skills can always be developed and improved through a better understanding of self-emotions and the emotions of others. This course provides participants with the means to improve their performance levels through the competency that impacts personal and professional life.</p> <div>Course Objectives</div> <p><b>This course aims to:</b></p> <ul style="list-style-type: none"> <li>• Increase the participant’s awareness of their emotions and others.</li> <li>• Manage their emotions when experiencing uncertainty and stress.</li> <li>• Increase the quality of social interaction and relations.</li> </ul> <div>Learning Outcomes</div> <p><b>By the end of the course, participants will be able to:</b></p> <ul style="list-style-type: none"> <li>• Understand the Emotional Intelligence concept and components.</li> <li>• Know how to improve Emotional intelligence skills.</li> <li>• Explore the self-awareness and self-regulation aspects.</li> <li>• Explain how to manage social awareness and relations.</li> <li>• Learn how to manage conflict using Emotional intelligence.</li> </ul> <div>Target Audience</div> <p>This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.</p> <div>Prerequisites</div> <p>None.</p>	<div>Course Description</div> <p>Communicating effectively across cultures can be very difficult. Not only must you pay attention to the cultural distinctions of your audience and adjust your style to them, but you also need to adjust your style to different forms of communication. This course offers guidelines and best practices for communicating across cultures. The course also highlights the importance of keeping your audience’s cultural expectations in mind when creating presentations and how to make your presentations effective in a variety of cross-cultural settings. Finally, the course provides a chance to practice communicating effectively through scenarios involving high- and low-context cultures.</p> <div>Course Objectives</div> <p><b>This course aims to:</b></p> <ul style="list-style-type: none"> <li>• Introduce the fundamentals of cultural theory.</li> <li>• Identify the elements of culture.</li> <li>• Recognize Social perceptions and overcome them.</li> <li>• Develop cultural competency.</li> <li>• Evaluate widely known models of communication.</li> <li>• Recognize the influence of culture on communication.</li> </ul> <div>Learning Outcomes</div> <p><b>By the end of the course, participants will be able to:</b></p> <ul style="list-style-type: none"> <li>• Recognise issues surrounding cultural diversity and multiculturalism.</li> <li>• Identify different components and characteristics of the culture.</li> <li>• Define and analyse different types of subcultures.</li> <li>• Explain the discursive construction of culture and identity.</li> <li>• Evaluate different approaches to studying culture.</li> </ul> <div>Target Audience</div> <p>This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.</p> <div>Prerequisites</div> <p>None.</p>
<div>60</div> <div>Executive Training Course Catalogue</div>	<div>Executive Training Course Catalogue</div> <div>61</div>

Public Speaking	Strategic Future Foresight
<div>Course Code: ETI-SKILL04</div>	<div>Course Code: ETI-SKILL05</div>
<div>Course Description</div> <p>This course is designed to help participants organise presentations clearly, write them memorably, and deliver them confidently. By the end of the course, participants should be able to identify ways to reduce their fear of public speaking, use techniques to develop an engaging presentation or speech, and perform them with confidence. The course will focus on techniques to enhance body language, voice modulations, and delivery methods. While practising to present with or without the use of visual aids and the ways in which to structure your presentation.</p> <div>Course Objectives</div> <p><b>This course aims to:</b></p> <ul style="list-style-type: none"> <li>• Familiarise the participants with the process of preparing and delivering a speech/presentation.</li> <li>• Understand the different methods of communication.</li> <li>• Identify the skills needed to present effectively in front of an audience.</li> <li>• Identify how to effectively use presentations and visual aids.</li> <li>• Demonstrate the different ways to engage an audience.</li> </ul> <div>Learning Outcomes</div> <p><b>By the end of the course, participants will be able to:</b></p> <ul style="list-style-type: none"> <li>• Understand the importance verbal and non-verbal presentation skills.</li> <li>• Plan, outline, and deliver a speech or presentation.</li> <li>• Compare different presentation and speech techniques.</li> <li>• Identify different techniques to effectively engage the audience.</li> </ul> <div>Target Audience</div> <p>This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.</p> <div>Prerequisites</div> <p>None.</p>	<div>Course Description</div> <p>Since the future is uncertain the science of future foresight helps people anticipate and influence change, as well as understand the dynamics of change. Future foresight helps in building the confidence and desire to be prepared for the changes that are to come. The Strategic Future Foresight training is project-based learning. Participants will learn to anticipate disruptive change and work towards the creation of transformational change in order to influence the future of their organisations, companies and communities.</p> <div>Course Objectives</div> <p><b>This course aims to:</b></p> <ul style="list-style-type: none"> <li>• Teach participants the leading tools, techniques, and principles of Strategic Foresight.</li> <li>• Equip them with a systematic approach to utilize this technique.</li> <li>• Identify growth opportunities and anticipate risks in the short-, mid-and long-term plausible future and develop a strategy to design the future.</li> </ul> <div>Learning Outcomes</div> <p><b>By the end of the course, participants will be able to:</b></p> <ul style="list-style-type: none"> <li>• Understand strategic foresight analysis and tools.</li> <li>• Construct possible, probable, and desirable futures, based on identified challenges.</li> <li>• Use a range of innovative methods and tools for collaborative foresight.</li> <li>• Learn the techniques of scenario building and storytelling.</li> <li>• Promote a culture of forward-thinking in the world of work.</li> </ul> <div>Target Audience</div> <p>This course is targeted for practising diplomats, civil servants, government officials, general legal practitioners from public and private sectors, regional and international organisation staff and students of diplomacy.</p> <div>Prerequisites</div> <p>None.</p>

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 Anwar Gargash Diplomatic Academy

 600-59-59-53